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Orbian is the world's leader in the development and management of major, successful Supply Chain Finance programs.

We caught up with Tom Dunn, Chairman at Orbian, to learn more about the firm's history and how this has helped shape its success today.

Best Supply Chain/Trade Finance Solutions 2016 & Award for Excellence in Working Capital Management Solutions - UK

Established in 1999 by two major companies, a global software company and a leading global bank, Orbian became private in 2003.

With its heritage as a technology provider, Orbian has transformed over the past years into a fully financial service provider. Today Orbian provides its services to global organizations around the world and has setup successfully SCF Programs for leading organizations and creates value for its Customers and its Suppliers.

Orbian currently finances over 5,000 suppliers located in 60 countries and working across different industries including aerospace; automotive; chemicals; food and ingredients; healthcare; industrial engineering; infrastructure and logistics; manufacturing; oil and renewable energy; packaging and containers; rail systems; services and many more.

Supply Chain Finance as a solution is still growing in the US and slowly expanding in Europe and Asia. Corporates are becoming more sophisticated in their understanding and requirements as to how SCF benefits can be delivered, whether it is working capital benefits, security of the supply chain, dynamic discounting or a combination of requirements.

The increase in SCF platform providers is strong evidence of the growth and adoption of this solution by corporates on a global basis.

Tom provides an overview of the services the firm offers within this space and how it works to give its clients the highest possible level of service.

"Orbian enables Corporate Buyers to extend their payment terms, which unlocks working capital, while supporting their Suppliers by receiving cash fast, which reduces their carrying costs for the remaining terms substantially."

"We provide a multi-bank funding model, thanks to partnerships with a large number of international and local banks; which allows Orbian to offer its customers an unlimited funding capacity at the most competitive pricing."

"In addition, Orbian is also the only company in the world who provides a solution that combines the technology with the funding capacity."

Looking ahead, Tom outlines the firm's plans for the future and how it will build upon its current success.

"Over the next 12 months, Orbian plans to maintain its expansion and growth with the constant objective of maintaining all aspects of excellence of our solutions and services."